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**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

TRUMP RUFFIN COMMERCIAL LLC, and  
TRUMP RUFFIN TOWER I LLC.

Plaintiff.

VS.

LOCAL JOINT EXECUTIVE BOARD LAS VEGAS, CULINARY WORKERS UNION LOCAL 226, and BARTENDERS UNION LOCAL 165,

### Defendants.

CASE NO. 2:15-cv-01984-GMN-GWF

**MEMORANDUM IN SUPPORT OF  
DEFENDANTS' MOTION TO DISMISS  
THE COMPLAINT [FRCP 12(b)(6)]**

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1 Defendants Local Joint Executive Board of Las Vegas, Culinary Workers Union Local  
2 226 and Bartenders Union Local 165 (hereinafter, “Defendants” or “the Unions”) move to  
3 dismiss the Complaint in its entirety pursuant to Federal Rule of Civil Procedure 12(b)(1) and  
4 (6).

5 **Introduction**

6 This case is an attempt to create a federal false advertising claim out of an allegedly false  
7 statement about where Republican presidential candidate Donald Trump “stayed” when he was  
8 in Las Vegas to give a speech in connection with his campaign. The statement about Trump’s  
9 whereabouts was not made by any of Trump’s business competitors. It was made by labor  
10 unions that are trying to unionize employees of the Trump Hotel in Las Vegas. The labor unions  
11 did not say anything about the quality of accommodations or other services offered by the Trump  
12 Hotel or the Treasure Island Hotel, where Trump gave his speech. The labor unions merely  
13 announced that the Treasure Island Hotel workers are unionized and earn better wages than the  
14 Trump Hotel workers. The federal false advertising claim should be dismissed because the  
15 Complaint does not allege key elements of a Lanham Act false advertising claim: the parties are  
16 not commercial competitors; the allegedly false statement about where Trump stayed was not  
17 intended to persuade consumers to buy hotel services from the labor unions; and there is no  
18 allegation that the Unions misrepresented a specific characteristic of the Trump Hotel’s services.

19 If the Court dismisses the Lanham Act claim, it should also dismiss the only other claim  
20 in this case, which is for violation of the Nevada Deceptive Trade Practices Act. Supplemental  
21 jurisdiction does not exist if the Court concludes that the Lanham Act was absolutely devoid of  
22 merit and, in any event, the Court has discretion to decline to exercise supplemental jurisdiction  
23 if no federal claims remain in the case. If the Court exercises supplemental jurisdiction, the  
24 Nevada Deceptive Trade Practices claim should still be dismissed because the Complaint’s  
25 factual allegations do not amount to a violation and because the speech at issue was not  
26 commercial speech.

27 //

## **Statement of Issues**

1. Do Plaintiffs have standing to sue the Unions for false advertising in violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a)?

2. Should Count I for false advertising in violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), be dismissed because Plaintiff failed to allege a misrepresentation in commercial advertising or promotion?

3. Alternatively, should Count I for false advertising in violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), be dismissed because there is no allegation that Defendants made a specific misrepresentation about Plaintiffs' services?

4. If Count I for violation of the Lanham Act is dismissed, should the Court decline to exercise supplemental jurisdiction over Count II because it arises under Nevada law?

5. Should Count II for violation of Nevada's Deceptive Trade Practices Act, NRS 598.0915(5) and (8), be dismissed because the factual allegations in the Complaint do not amount to a violation of that statute?

## **Statement of Relevant Complaint Allegations**

Plaintiffs are two corporations that own and operate the Trump Hotel Las Vegas, which has a reputation as a luxury hotel. Complaint, ¶¶ 4, 5, 7. Donald Trump is an owner of the Trump Hotel. Complaint, ¶ 8. Trump also owns the “TRUMP” trademark, which he licenses to the Trump Hotel. Complaint, ¶ 9. On October 8, 2015, during a visit to Las Vegas, Trump gave a speech related to his presidential campaign. Complaint, ¶¶ 11-12. The Trump Hotel did not have a large enough space to host the event, so Trump gave the speech at the Treasure Island Hotel. Complaint, ¶ 11. Plaintiffs allege that Trump “stayed” at the Trump Hotel during his visit to Las Vegas on October 7 to 8, by which Plaintiffs mean that Trump “stay[ed] overnight” at the Trump Hotel on October 7. Complaint, ¶¶ 10, 14, 15.

Defendant Unions are attempting to unionize the workforce at the Trump Hotel. Complaint, ¶¶ 6, 12. The dispute over unionization has prompted competing claims about employee support for unionizing. The Unions have asserted that over 500 Trump employees are

1 seeking to unionize, but Plaintiffs allege that many Trump employees are not in favor of  
2 unionizing. Complaint, ¶ 12. In connection with the labor dispute, the Unions circulated a flyer  
3 (the “Flyer”) containing the following text:

4                   **When Donald Trump stays in Las Vegas, he stays at a UNION hotel!**

5                   Donald Trump is in Las Vegas this evening. Even though he owns a hotel here,  
6 he is staying at the Treasure Island Hotel & Casino (TI). Workers at the TI are  
7 members of the Culinary Union. They make an average of \$3.33 more per hour  
8 than Trump workers, have affordable health insurance, and a secure retirement.

9                   Meanwhile, Donald Trump has refused to agree to a fair process for workers at  
10 his hotel to form a union.

11                  If Trump chooses to stay in a union hotel, why can’t Trump Hotel workers choose  
12 to form a union?

13                   **Make America Great Again: Start Here!**

14                  Talk to your committee leaders about your right to participate in Union activities.  
15                  Text “Trump” to 877-877 to get text message updates about the campaign.

16 Complaint, ¶ 13 & Exh. A. The Flyer contains a photograph of a people carrying picket signs  
17 with the words “No Contract No Peace” and a banner reading “MAKE AMERICA GREAT  
18 AGAIN! MR. TRUMP, START HERE.” The Flyer also contains the Unions’ names and logos.

19 *Id.*

20                  Plaintiffs allege that the Flyer “falsely stated that Mr. Trump stayed at the Treasure Island  
21 Hotel on October 8, 2015, and not Trump Hotel Las Vegas.” Complaint, ¶ 13. Plaintiffs’ theory  
22 is that by publishing the Flyer, “Defendants communicated to the public that the quality of the  
23 accommodations of Trump Hotel Las Vegas was not ‘good enough’ for Mr. Trump, such that he  
24 personally chose to stay at another property in Las Vegas and not Trump Hotel Las Vegas.”

25 Complaint, ¶ 15.

## Argument

**A. The Complaint fails to state a claim for false advertising in violation of the Lanham Act**

Count 1 of the Complaint is for “false advertising” in violation of Section 43(a)(1)(B) if the Lanham Act, 15 U.S.C. § 1125(a). Complaint, ¶ 24. Section 43(a)(1) provides:

(1) Any person who, on or in connection with any goods or services, or any container for goods, uses in commerce any word, term, name, symbol, or device, or any combination thereof, or any false designation of origin, false or misleading description of fact, or false or misleading representation of fact, which –

(A) is likely to cause confusion, or to cause mistake, or to deceive as to the affiliation, connection, or association of such person with another person, or as to the origin, sponsorship, or approval of his or her goods, services, or commercial activities by another person, or

(B) in commercial advertising or promotion, misrepresents the nature, characteristics, qualities, or geographic origin of his or her or another person's goods, services, or commercial activities.

shall be liable in a civil action by any person who believes that he or she is or is likely to be damaged by such act.

15 U.S.C. § 1125(a)(1). Only subsection (B) -- the “false advertising” prohibition -- is at issue in this case.<sup>1</sup>

<sup>1</sup> Section 43(a)(1) provides two bases for liability: (1) false representations concerning the origin, association, or endorsement of goods or services through the wrongful use of another's distinctive mark, name, trade dress, or other device ("false association"), and (2) false representations in advertising concerning the qualities of goods or services ("false advertising"). *Waits v. Frito-Lay*, 978 F.2d 1093, 1108 (9th Cir. 1992). A typical "false association" claim involves the defendant's use of a mark that is confusingly similar to the plaintiff's established mark, or the defendant's attempt to pass off its goods as those of the plaintiff. 3 J. Thomas McCarthy, *McCarthy on Trademarks & Unfair Competition* § 27.02[3] (3d ed. 1996); *Harper House, Inc. v. Thomas Nelson, Inc.*, 889 F.2d 197, 208 (9th Cir. 1989). Plaintiffs do not claim that the Unions used the Trump mark or otherwise caused confusion that their goods or services were those of the Trump Hotel.

1. Plaintiffs lack standing to bring a false advertising claim because they are not in commercial competition with the Unions

The Lanham Act does not create a general federal tort of misrepresentation. A false advertising claim may be brought only against commercial competitors to remedy competitive injury. *Halicki v. United Artists Communications, Inc.*, 812 F.2d 1213, 1214 (9th Cir. 1987); see also *Waits*, 978 F.2d at 1109 (“[W]here the misrepresentation simply concerns a product’s qualities, it is actionable under section 43(a) only insofar the Lanham Act’s . . . purpose of preventing ‘unfair competition’ is observed. . . . [A] discernibly competitive injury must be alleged.”). A false advertising plaintiff must allege “(1) a commercial injury based upon a misrepresentation about a product; and (2) that the injury is ‘competitive,’ or harmful to the plaintiff’s ability to compete with the defendant.” *Jack Russell Terrier Network of Northern Cal. v. American Kennel Club, Inc.*, 407 F.3d 1027, 1037 (9th Cir. 2005).

The false advertising claim in this case should be dismissed because Plaintiffs do not, and cannot, allege that they compete for business with the Unions. The Unions are trying to organize Plaintiffs' employees to support and join their organizations, not competing with Plaintiffs to sell hotel rooms to consumers.

Plaintiffs allege that the Unions' objective in circulating the Flyer was to damage the Trump Hotel's reputation, Complaint, ¶ 13; but a union's exertion of economic pressure on a company, even if for the purpose of accomplishing an objective in the labor dispute, does not make a union a commercial competitor of that company. *Sodexho USA, Inc. v. Hotel & Restaurant Employees and Bartenders Union Local 217*, 989 F.Supp. 169, 172 (D. Conn. 1997); see also *Cellco Partnership v. Communications Workers of America*, 2003 WL 25888375, at \*5 (D.N.J. Dec. 11, 2003) ("That the CWA's speech has a commercial impact on Verizon – and was intended by the CWA to have such an impact – is without question. Contrary to [the plaintiff's] assertion, this does not mean that the CWA's use of its slogan falls with that range of speech, whether characterized as 'commercial' or not, that the Lanham Act covers.").

11

1 It is not enough that the parties have opposing interests. If the defendant is not the  
 2 plaintiff's commercial competitor, Lanham Act standing does not exist. *See, e.g., Jack Russell*  
 3 *Terrier Network*, 407 F.3d at 1037 (dismissing claim by regional dog club and its members  
 4 against national dog club based on advertisement implying that plaintiffs' dogs were inferior  
 5 because plaintiffs did not compete with the national dog club); *Halicki*, 812 F.2d at 1214  
 6 (dismissing claim by film producer against film distributor based on inaccurate film rating  
 7 because parties were in a contractual relationship, not in competition with each other).

8       **2. The Flyer is not “commercial advertising or promotion”**

9       A threshold requirement of Section 43(a)(1)(B) is that the misrepresentation occur in  
 10 “commercial advertising or promotion.”<sup>2</sup> The allegedly false statement about where Trump  
 11 “stayed” was made “in commercial advertising or promotion.”

12       “To constitute commercial advertising or promotion, a statement of fact must be: (1)  
 13 commercial speech; (2) by the defendant who is in commercial competition with the plaintiff; (3)  
 14 for the purpose of influencing consumers to buy defendant's goods or services.” *Newcal*  
 15 *Industries*, 513 F.3d at 1054; *see also Rice v. Fox Broadcasting Co.*, 330 F.3d 1170, 1181 (9th  
 16 Cir. 2003). “[C]ommercial speech is ‘speech which does no more than propose a commercial  
 17 transaction.’” *Id.* at 1181 (citing *City of Cincinnati v Discovery Network, Inc.*, 507 U.S. 410, 422  
 18 (1993)). The Complaint does not even come close to alleging that that the Flyer was  
 19 “commercial advertising or promotion.” As explained in the preceding section, the parties are

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22       <sup>2</sup> A prima facie case for false advertising in violation of the Lanham Act, has six elements: “(1)  
 23 the defendant made a false statement either about the plaintiff's or its own product; (2) the  
 24 statement was made in commercial advertisement or promotion; (3) the statement actually  
 25 deceived or had the tendency to deceive a substantial segment of its audience; (4) the deception  
 26 is material; (5) the defendant caused its false statement to enter interstate commerce; and (6) the  
 27 plaintiff has been or is likely to be injured as a result of the false statement, either by direct  
 28 diversion of sales from itself to the defendant, or by a lessening of goodwill associated with the  
 plaintiff's product.” *Newcal Industries, Inc. v. Ikon Office Solution*, 513 F.3d 1038, 1052 (9th  
 Cir. 2008).

1 not commercial competitors. Moreover, the Flyer does not propose a commercial transaction, or  
 2 even suggest that the Unions have any goods or services for sale.

3 The allegations in *Sodexho USA* are similar to those in Plaintiffs' Complaint. As here,  
 4 the plaintiff was an employer whose employees the defendant union was attempting to unionize.  
 5 The employer sued the union under the Lanham Act's false advertising provision based on the  
 6 Union's distribution of allegedly false and misleading leaflets and letters, which the employer  
 7 characterized as a "smear campaign." While Plaintiffs here allege only that the Flyer has the  
 8 tendency to harm the Trump Hotel's reputation, Complaint, ¶ 13; the employer in *Sodexho USA*  
 9 alleged that the union's publications actually caused it to lose a contractual opportunity. 989  
 10 F.Supp. at 171. The *Sodexho USA* court dismissed the claim because the union's "'smear'  
 11 campaign was not carried out 'in commercial advertising or promotion.'" *Id.* The court  
 12 explained:

13 [T]he communications at issue in this case do not fit within the Lanham Act  
 14 commercial speech rubric. Taken in any light, defendants' actions could not have  
 15 been intended to redirect consumers of plaintiff's services to defendants' products  
 16 or services. Whatever the defendants' services are (presumably the service they  
 17 offer as representatives of union members), these services are not in commercial  
 18 competition with the plaintiff's services (institutional food service). While  
 19 defendants' actions may have been intended to encourage customers to choose a  
 20 food service provider other than Sodexho, they were not intended to cause  
 21 consumers to choose the defendant unions themselves as the food service  
 22 providers. In order to constitute "commercial speech" as intended by § 43(a) of  
 23 the Lanham Act, the challenged conduct does not only require disparagement of a  
 24 service or product, it additionally requires that the defendant do so in order to  
 25 promote its own service or product.

26 *Id.* The reasoning in *Sodexho USA* applies with equal force to this case.<sup>3</sup>

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27 <sup>3</sup> Commercial activity is also a prerequisite for a "false association" claim and, as a result, courts  
 28 have dismissed claims against unions for using a company's mark to gain an advantage in a labor  
 dispute. See *Cellco Partnership*, 2003 WL 25888375, at \*3-4; *WHS Entertainment Ventures v.*  
*United Paperworkers Union*, 997 F.Supp. 946, 949-51 (M.D. Tenn. 1998). More generally,  
 courts hold that Section 43(a) does not extend to noncommercial uses of trademarks. See

1           **3. The Flyer does not contain any factual misrepresentations about the Trump**  
 2           **Hotel's services**

3           Plaintiffs' claim hinges on a single alleged misrepresentation in the Flyer: that the  
 4 statement that Trump "is staying at the Treasure Island Hotel" is false because Trump stayed  
 5 overnight on October 7 at the Trump Hotel. Whether the alleged misrepresentation on the Flyer  
 6 states a claim under the Lanham Act may be resolved on a Rule 12(b)(6) motion. *Newcal*  
 7 *Industries*, 513 F.3d at 1053; *see also Cook, Perkiss and Liehe, Inc. v. Northern Cal. Collection*  
 8 *Service Inc.*, 911 F.2d 242, 245 (9th Cir. 1990).

9           On its own, the Flyer's statement about where Trump stayed does not make any  
 10 representation – true or false -- about the "nature, characteristic, [or] qualities" of  
 11 accommodations at the Trump Hotel, which is what Section 43(a)(1)(B) of the Lanham Act  
 12 requires. Plaintiffs' theory is instead that by misrepresenting where Trump "stay[ed]", the  
 13 Unions "communicated to the public that the quality of accommodations of the Trump Hotel Las  
 14 Vegas was not 'good enough' for Mr. Trump." Complaint, ¶ 15. The problem with this theory  
 15 is that "[a]dvertising which merely states in general terms that one product is superior is not  
 16 actionable." *Cook, Perkiss*, 911 F.2d at 246.

17           The Ninth Circuit holds that a false statement is not actionable if it "is extremely unlikely  
 18 to induce consumer reliance" because it is subjective or general: "[A] statement that is  
 19 quantifiable, that makes a claim as to the specific or absolute characteristics of a product may be  
 20 an actionable statement of fact while a general, subjective claim about a product is non-  
 21 actionable puffery." *Newcal Industries*, 513 F.3d at 1053. The *Cook, Perkiss* Court  
 22 demonstrated this distinction with an example: a statement that lamps were far brighter than any  
 23 other lamps is puffery, while a statement that quantified the superior brightness in with  
 24 statements such as "35,000 candle power and 10-hour life" are actionable. 911 F.2d at 246.

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25           *Radiance Foundation, Inc. v. NAACP*, 786 F.3d 316, 322 (4th Cir. 2015); *Bosley Medical*  
 26 *Institute, Inc. v. Kremer*, 403 F.3d 672, 676-77 (9th Cir. 2005); *International Assn. of Machinists*  
 27 & *Aerospace Workers v. Winship Green Nursing Center*, 103 F.3d 196, 209 (1st Cir. 1996)  
 28 (concurring opinion of J. Saris).

1 Thus, claims based on assertions that a defendant would “lower costs” or charge less than  
 2 competitors or that the competitor was “too small ” to handle business have all been dismissed as  
 3 puffery on which consumers would not reasonably rely. *Newcal Industries*, 513 F.3d at 1053;  
 4 *Cook, Perkiss*, 911 F.2d at 246; *Coastal Abstract Svc., Inc. v. First American Title Ins. Co.*, 173  
 5 F.3d 725, 731 (9th Cir. 1999).

6 Plaintiffs’ suggestion that consumers would rely on the Flyer as a factual representation  
 7 about the quality of accommodations at the Trump Hotel is frivolous. The full text of the Flyer  
 8 is before the Court, as it is attached as Exhibit A to the Complaint. The Flyer does not make any  
 9 specific or quantifiable statements about the Trump Hotel’s services. The Flyer does not say that  
 10 the Trump Hotel was not “good enough” or use the phrase “good enough” at all. Readers would  
 11 have to draw that inference, even though it is not obvious or logical. The Flyer does not give any  
 12 reason why Trump chose to stay at the Treasure Island Hotel, or make any comment about the  
 13 quality of accommodations at the Trump Hotel, either directly or by comparison to the Treasure  
 14 Island Hotel. The only comparison that the Flyer makes between the Trump Hotel and the  
 15 Treasure Island Hotel is not about the services the hotels sell to the public, but about how the  
 16 hotels treat their employees. According to the Flyer, employees at the Treasure Island Hotel are  
 17 unionized, have higher wages, affordable health insurance and a secure retirement, while Trump  
 18 has refused to allow employees at the Trump Hotel to unionize through a fair process. These  
 19 statements are specific, but Plaintiffs do not allege that these statements misrepresent the truth.

20 **B. The Court should decline to exercise supplemental jurisdiction over the Nevada  
 21 Deceptive Trade Practices Act claim**

22 Count II alleges a violation of Nevada law only. Complaint, ¶¶ 27-32. If the Lanham  
 23 Act claim is dismissed, the Court should decline to exercise supplemental jurisdiction over this  
 24 claim.

25 Supplemental jurisdiction is the only basis alleged in the Complaint for federal  
 26 jurisdiction over the state law claim. Complaint, ¶ 1. If the Court determines that the Lanham  
 27 Act claim was “absolutely devoid of merit,” then the Court lacks supplemental jurisdiction and  
 28

1 must dismiss the state law claim. *In re Nucorp Energy Securities Litig.*, 772 F.2d 1486, 1490  
 2 (9th Cir. 1985). But even without making that finding, the Court may decline to exercise  
 3 supplemental jurisdiction if “the district court has dismissed all claims over which the district  
 4 court has original jurisdiction.” 28 U.S.C. § 1337(c)(3). “[I]n the usual case in which all  
 5 federal-law claims are eliminated before trial, the balance of factors to be considered under the  
 6 pendent jurisdiction doctrine -- judicial economy, convenience, fairness, and comity -- will point  
 7 toward declining to exercise jurisdiction over the remaining state-law claims.” *Carnegie-Mellon*  
 8 *Univ. v. Cohill*, 484 U.S. 343, 350 n.7 (1988). Decisions by the Ninth Circuit “upholding the  
 9 exercise of discretion under § 1337(c)(3) have all involved dismissals for failure to state a claim  
 10 or a grant of summary judgment to the defendant on the federal claim. In each case, [the Ninth  
 11 Circuit] held that it was appropriate for the district court to decline jurisdiction over the  
 12 supplemental state claims because the federal claim had proven to be unfounded.” *Trustees of*  
 13 *the Construction Industry v. Desert Valley Landscape & Maintenance, Inc.*, 333 F.3d 923, 926  
 14 (9th Cir. 2003) (internal citations omitted). See, e.g., *Sanford v. MemberWorks, Inc.*, 625 F.3d  
 15 550, 561 (9th Cir. 2010) (holding that district court did not abuse discretion by declining to  
 16 exercise jurisdiction over state law claims after dismissing all federal claims); *Ove v. Gwinn*, 264  
 17 F.3d 817, 821 (9th Cir. 2001) (same); *O’Connor v. State of Nevada*, 27 F.3d 357, 363 (9th Cir.  
 18 1994) (same).

19 This is exactly the type of case in which supplemental jurisdiction over a state law claim  
 20 should be declined. The case is at the very beginning stage. No discovery has been conducted or  
 21 motions have been heard by the Court (other than the present motion). Without the Lanham Act  
 22 claim before it, there is no reason for the Court to decide the state law issue. Cf. *Cook, Perkiss*,  
 23 911 F.2d at 247 (upholding dismissal of pendant state law claims following dismissal of Lanham  
 24 Act claims); *WHS Entertainment Ventures*, 997 F.Supp. at 954-55 (same); *Sodexho USA*, 989  
 25 F.Supp. at 73 (same).

26  
 27  
 28

1           **C. Plaintiffs have not stated a claim for violation of Nevada's Deceptive Trade**  
 2           **Practices Act**

3           If the Court decides to exercise supplemental jurisdiction over Count II, it should also  
 4           dismiss that claim. Plaintiffs allege that the same allegedly false statement – that Trump stayed  
 5           at the Treasure Island Hotel – violates two subsections of Nevada's Deceptive Trade Practices  
 6           Act, NRS 598.0903 *et seq.* NRS 598.0915 states:

7           A person engages in a “deceptive trade practice” if, in the course of his or her  
 8           business or occupation, he or she:

9           \* \* \*

10          5. Knowingly makes a false representation as to the characteristics,  
               ingredients, uses, benefits, alterations or quantities of goods or services for sale or  
               lease or a false representation as to the sponsorship, approval, status, affiliation or  
               connection of a person therewith.

11          \* \* \*

12          8. Disparages the goods, services or business of another person by false or  
               misleading representation of fact.

13  
 14  
 15          Plaintiffs merely recite the language of NRS 598.0915(5) and (8) when they allege that the  
               Flyer's statement is “(a) a false representation as to the characteristics and quality of the Trump  
               Hotel Las Vegas; (b) a false representation as to the sponsorship, approval, affiliation or  
               connection of a person therewith; and (c) a false or misleading representation of fact that  
               disparages the goods, services or business of another person.” Complaint, ¶ 28. The Deceptive  
               Trade Practices Act claim should be dismissed for two reasons.

16  
 17          First, Plaintiffs have not alleged any facts to support the conclusory allegations in  
               paragraph 28 that the Unions violated NRS 598.0915(5) or (8) by publishing the Flyer. The  
               Court does not need to accept the allegations in paragraph 28 as fact because they are nothing  
               more than “legal conclusion[s] couched as factual allegation[s].” *Bell Atlantic Corp. v.*  
*Twombly*, 550 U.S. 544, 555 (2007); *see also Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (“[T]he

1 tenet that a court must accept a complaint’s allegations as true is inapplicable to threadbare  
 2 recitals of a cause of action’s elements, supported by mere conclusory statements.”). The  
 3 allegedly false statement about where Trump “stayed” does not amount to a representation that  
 4 Trump sponsors, approves of, or has any other connection with the Treasure Island Hotel, other  
 5 than as a consumer. Moreover, as explained in Section A.3 of this Brief, the Flyer does not make  
 6 any factual assertions about the characteristics or qualities of the Trump Hotel or disparage the  
 7 Trump Hotel’s goods, services or business.

8 Second, NRS 598.0915 is expressly limited to statements made in the course the  
 9 speaker’s “business or occupation.” Plaintiffs might contend that that limitation does not  
 10 preclude this suit because the Flyer was published in the course of a labor dispute which is the  
 11 Unions’ “business or occupation.” The Court should construe NRS 598.0915 more narrowly  
 12 because a broad construction would risk penalizing speech that the First Amendment protects.<sup>4</sup>  
 13 See *DeBartolo Corp. v. Florida Gulf Coast Bldg. & Constr. Trades Council*, 485 U.S. 568, 575  
 14 (1988) (“[W]here an otherwise acceptable construction of a statute would raise serious  
 15 constitutional problems, the Court will construe the statute to avoid such problem unless such a  
 16 construction is plainly contrary to the intent of Congress.”).

17 Federal courts have construed a phrase in Section 43(a)(1) (“in connection with any  
 18 goods or services”) to limit the Lanham Act’s reach to commercial speech:

19 The danger of allowing the “in connection with” element to suck in speech on  
 20 political and social issues though some strained or tangential association with a  
 21 commercial or transactional activity should be evident. Courts have uniformly  
 22 understood that imposing liability under the Lanham Act for such speech is rife  
 23 with the First Amendment problems.

---

24 <sup>4</sup> Speech by unions in the context of a labor dispute has been afforded broad protection by the  
 25 Supreme Court to avoid interfering with the National Labor Relations Board’s primary  
 26 jurisdiction and some misrepresentation is protected against regulation by state law. *Old*  
*Dominion Branch No. 496 National Assn. of Letter Carriers v. Austin*, 418 U.S. 264, 281 (1974);  
*Linn v. United Plant Guard Workers*, 383 U.S. 53, 58, 65 (1966).

1     *Radiance Foundation*, 786 F.3d at 332; *see also Wojnarowicz v. American Family Assn.*, 745  
 2 F.Supp. 130, 141 (S.D.N.Y. 1990) (stating that the Lanham Act “has never been applied to stifle  
 3 criticism of the goods or services of another by one, such as a consumer advocate, who is not  
 4 engaged in marketing or promoting a competitive product of service.”). The Nevada courts have  
 5 not had the opportunity to decide whether NRS 598.0915 applies to non-commercial speech, or  
 6 whether the phrase “in the course of his or her business or occupation” is an implied limitation to  
 7 commercial speech. Such a limitation would not be “plainly contrary” to the Nevada  
 8 Legislature’s intent. When the Legislature made the Nevada Deceptive Trade Practices Act  
 9 privately enforceable, it defined violations as “consumer fraud,” NRS 41.600(1) & (2)(e); which  
 10 suggests that the Legislature intended that the statute reach consumer transactions only. *Cf.*  
 11 *Erwin v. State*, 111 Nev. 1535, 1541, 908 P.2d 1367, 1371 (1995) (NRS Chp. 599B regulates  
 12 only commercial aspects of speech because it is a consumer fraud statute).

13       If the Court construes NRS 598.0915’s provisions that prohibit speech as limited to  
 14 commercial speech, then Count II of the Complaint should be dismissed. Commercial speech is  
 15 speech that “does not more than propose a commercial transaction.” *City of Cincinnati*, 507 U.S.  
 16 at 422. The Flyer does not propose a commercial transaction. It urges employees to organize,  
 17 and union speech in furtherance of its organizing objectives is not commercial speech.  
 18 *DeBartolo Corp.*, 485 U.S. at 576 (holding that handbills that “pressed the benefits of unionism  
 19 to the community and the dangers of inadequate wages to the economy and the standard of living  
 20 of the populace” “do not appear to be typical commercial speech such as advertising the price of  
 21 a product or arguing its merits.”). Since Plaintiffs have not alleged a misrepresentation in speech  
 22 that proposes a commercial transaction, the Deceptive Trade Practices Act claim should be  
 23 dismissed.

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## Conclusion

For all of the foregoing reasons, the Complaint should be dismissed in its entirety.

DATE: November 30, 2015

## McCRACKEN STEMERMAN & HOLSBERRY

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